

# **COMPANY PROFILE**

WE CREATE DATA DRIVEN TECHNOLOGY SOLUTIONS TO ENRICH THE LIVES OF THE COMMUNITIES WE SERVE.



www.bileeta.com



### **Bileeta** in Brief



We are an award-winning Technology Company that takes pride in developing innovative Enterprise Solutions to empower various industry landscapes, focusing on offering better experiences for the communities we serve. We are a trendsetter; our core philosophy is to create state-of-the-art technologies to help humankind and enrich people's lives.

With a proven track record of 11 years and 100+ staff strength with cumulative experience of more than 400+ years, our expertise covers a larger spectrum of scalable solution landscapes such as ERP solutions, Electronic Logistics Management Information System (eLMIS) solutions and Vaccine Information Management Systems (VIMS), Agri tech solutions, Intelligent Decision Support solutions etc.

As a result of our innovative solutions, organizations worldwide have experienced benefits by streamlining operations with insightful analytics to reduce costs, increase profitability, improve process and service standards, and enhance stakeholder satisfaction.

We are the world's leading Electronic Logistics Management Information System (eLMIS) provider. Our expertise and technologies have been recognized globally, praising our attempts to solve national scale health commodity distribution problems. The leading organizations such as Bill & Melinda Gates Foundation, USAID, UNDP, GAVI, The Global Fund, Digital Square, Accenture have rated us as "The preferred vendor and the only fully Compliant Solution in The World" for National Health Commodity Supply Chain Management for countries.



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The company has continuously showcased the excellence of its solutions by winning outstanding awards such as the Overall Gold Award at The National Best Quality ICT Awards 2014 (NBQSA), an annual event organized by the British Computer society and The Chartered Institute for IT in Sri Lanka; Winner for health informatics at Commonwealth Digital Health Conference & Awards 2017, Most Outstanding ICT Innovation Addressing National Calamities (Commercial Category) at NBQSA 2020, The Winner for Citizen Services & Digital Government in Public Sector & Government Category at NBQSA 2020,

and APICTA Winner in Year 2021.





are highly experienced and proficient in the key industries that we support and come with a variety of domain proficiency backgrounds.



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ම MISSION

To become a leader in enriching people's lives through technology.

To catalyst the organizational technology adoption by introducing cloud and mobile enabled enterprise solutions.

### **Our Value Propositions**



Bileeta offers more than 400+ Years of collective experience in Enterprise Software solution domain and our solutions comes with more than 15 years of industry knowledge. That's why we always get it right.



#### COMMITMENT

We have always placed our customers at the heart of our business and our team of dedicated employees strive hard to ensure that customers needs are met.





landscape irrespective of the size of

business.



Robust technology architecture combined with established processes to ensure fast and high-quality service delivery that exceeds customer expectations.



#### SPEED OF DELIVERY

Our cloud-based enterprise solutions are easy to implement with our subject matter experts performing system configurations within a short time frame to drive your businesses forward.



#### **END USER EXPERIENCE**

We deliver fully fledged, state of art and sustainable solutions which empower our clients by increasing operational efficiency and delivering decision driven information which can be accessed with ease.



#### **ACCESSIBILITY**

Our Solutions equipped with on-line, off-line and mobile apps that is designed to cater for all stake holders across all levels of the supply chain. The solutions can also be hosted on local clouds or set up as on-premise.

## **Strategy** Team



#### Sanji De Silva

Founder / CEO of Bileeta is a hands-on technopreneur with extensive technical expertise and has been involved with the architecture of Bileeta's products since its inception. He has a BSc equivalent in Computer Science from Mercy University – Iowa – USA, an Associate in Business Administration from Kirkwood College – Iowa – USA and a Higher Diploma in Computer System Design from NIBM Sri Lanka.

Sanji has over 25 years of experience in technology solution design and development with extensive program management experience. He started his career in the United States where he has worked with highly reputed organizations in the country. Sanji also co-founded Duo Software (Pvt) Ltd and was its Chief Technical Officer.

#### **Recognitions and Positions:**

- "ICT Entrepreneur of the Year" in 2014 by the British Computer Society and SLASSCOMM
- "Emerging Entrepreneur of the Year" by the Asia Pacific Entrepreneurship awards in 2014
- Vice President Sri Lanka USA Business Council
- Member of the Advisory Committee for State minister of finance

#### Sankka Weerasinghe

The Cofounder, CTO and Chief Architect of Bileeta Pvt Ltd. Sanka, is the architectural force behind Bileeta's Enterprise Services. Sanka started his career in Software Engineering and has extensive knowledge in the software development life cycle.

Sanka has over 20 years of experience developing and deploying Enterprise-Scale solutions for various industry verticals in many countries. Sanka holds Masters in Information Technology from Sikkim Manipal University, India, and a Post Graduate Diploma in Computer System Design from British Computer Society.



#### **Recognitions and Positions:**

• "Peoples Leader Award" in 2015 by the By Institute of Human Resource Management



#### Aelian Gunawardene

Founder of JAT Holdings (Pvt) Ltd and member of the Board of Bileeta Pvt Ltd.

Aelian has been the focal asset of the JAT, pioneering new innovations and steering JAT towards unchartered terrain, while increasing market share and helping build unequivocal brand equity. He has led JAT towards being recognized as the only private company in Sri Lanka that has been awarded a Moody's ICRA rating of "A+ Stable" for four consecutive years.

He is one of Sri Lanka's most respected corporate leaders, bringing more than 25 years of leadership experience and strategic expertise to the Board. He was confirmed and awarded the honour as Sri Lanka's Entrepreneur of the Year 2017. Aelian was also recognized among LMD's "Top 23 Business people of the Year" for 2017, and has been on the LMD's A List in 2018, 2019 and 2020 a list that features the leaders of the business world in Sri Lanka.

# **Leadership** Team



Software Product Manager - Entution Platform -



Senior Database Architect



Software Architect



Head of Finance



Head of IT



Senior Application Consultant



Head of Delivery



Human Resource Manager



Product Manager



Lead Software Development



Lead Software Development



Assistant Manager - QA

# **Accomplishments**









(NBQSA) 2014























\*NBQSA is the Flagship Award Ceremony to provide recognition for outstanding achievements of individuals & organizations in Sri Lanka. Who/which have contributed to the development of ICT. The competition for the above award is among 150+ other IT companies under the stringent judgment of highly skilled professionals from the IT fraternity.

# **International** Recognitions

### COUNTRY GUIDANCE ON SELECTING LMIS RESULTS OF REQUEST FOR INFORMATION CONDUCTED JOINTLY BY GAVI AND THE GLOBAL FUND

Qualified Software Solutions for Logistics Management Information Systems (LMIS)

Software Solution	Requisition Allocation	Inventory Control	Performance Dashboard	Mobile App	Software as a Service	Business Intelligence	Cloud Hosting only	Warehouse Management	Asset Management
Logistimo	<b>Ø</b>	<b>Ø</b>	*	<b>Ø</b>	<b>Ø</b>	Ø	<b>Ø</b>	<b>Ø</b>	*
Open LMIS	<b>Ø</b>	<b>Ø</b>	*	<b>Ø</b>	<b>Ø</b>	*	*	*	*
mSupply	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	*	<b>Ø</b>	*	*	<b>Ø</b>	<b>Ø</b>
Vitalliance LMIS	<b>Ø</b>	<b>Ø</b>	Ø	<b>Ø</b>	<b>Ø</b>	Ø	<b>Ø</b>	<b>Ø</b>	*
Entution Vesta	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>		<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>
e-LMIS Medexis	<b>Ø</b>	<b>Ø</b>	*	*	*	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>
Field Supply	<b>Ø</b>	<b>Ø</b>	*	*	<b>Ø</b>	*	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>

The Global Fund who mobilizes and invests more than US\$4 billion a year to support programs run by local experts in more than 100 countries, has recognized the solution "Entution Vesta" designed by Sri Lankan ERP software specialist BILEETA (Pvt) Ltd as one of the Most Compliant Logistic Information Management System in the world and the only company who complied to all the functional areas comprehensively in this arena. BILEETA competed with twenty leading international players in the ERP space for this recognition.



The Above Diagrams Picture showcases the Comparative Attributes of the Qualified LMIS Solutions and Entution Vesta's compliance to each and every attribute / functionality.

Bileeta's Entution Vesta eLMIS is the only solution complied with all the given attributes / functionalities comprehensively.

### ENTUTION VESTA ELECTRONIC LOGISTICS MANAGEMENT SOLUTION SPECIAL RECOGNITIONS

Report: Opportunities to Transform Public Health Supply Chains in Developing Countries using Decision Support Systems Prepared by USAID, PATH and Bill & Melinda Gates Foundation.

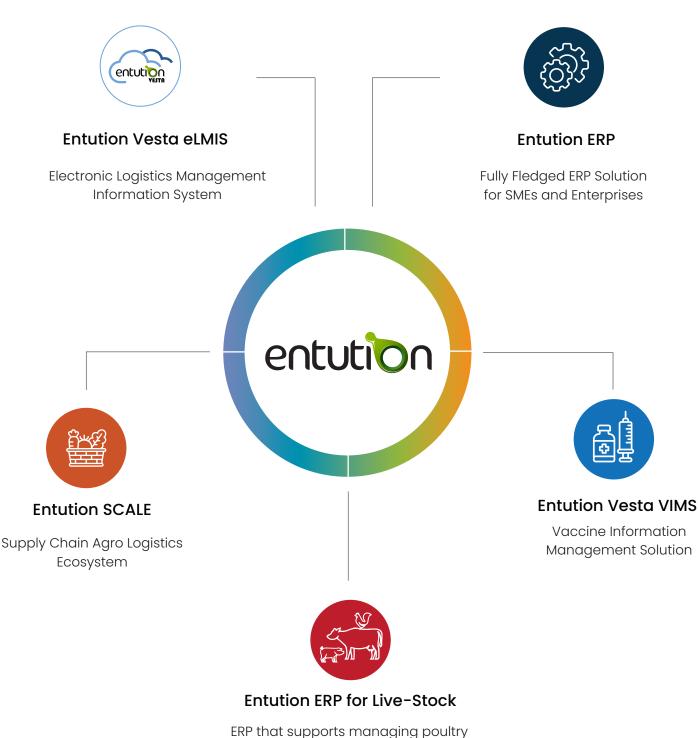
It's an honor to have Digital Square a PATH-led initiative by the USAID, and the Accenture, for bringing **Bileeta Entution VESTA** solution into the limelight in their Research Report, as an investment-ready and a promising application of DSS in Public Health Supply Chains in the developing countries.



### **Our Solutions**

### **Entution Technology Platform**

The Concept of 'Entution' is a discovery of a passionately invented and robust architecture that seamlessly offers series of enterprise solutions supporting various operational practices.



and live stock management operations

# Few of our Esteemed Customers









Ministry of Health Kingdom of Swaziland





















































### Collaborations with Organizations Helping Mankind













#### **Corporate Partnerships**











# **Way Forward**

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